



For our established subsidiary in the USA, we are currently looking for a

## Sales and Application Engineer

### Your Main Responsibilities

After initial training at our Headquarters in Germany, followed by on-the-job training in our US Headquarters, you will be responsible for customer support and sales in the eastern part of the US. Your responsibilities include achieving sales targets, building on existing relationships and establishing new ones.

Providing application expertise, technical support, and product knowledge, you will help our customers arrive at the best solution that meets their needs. Supported by a highly knowledgeable sales team, application laboratory and instrument specialists, the role requires daily customer contact.

### Your Qualifications

Ideally, you have a university degree in a scientific or engineering field and have already gained some professional experience in technical sales.

Based at our Princeton/Pennington, NJ office you will be required to visit customers on the eastern seaboard of the US. Some international travel may also be required.

As sales engineer for Sympatec, we expect you show enthusiasm for our products, coupled with an ambition to succeed. As a member of our sales force, we expect you to be highly self-motivated and professional.

### What we have to offer

We offer a never-boring role within a motivated, highly experienced, and supportive interdisciplinary team. At Sympatec you will experience an international and yet family-like culture with open-minded, committed and highly qualified colleagues.

Our mission, to convince with quality and innovation, creates an attractive and highly demanding job profile. For the successful candidate we are offering an attractive salary plus success-based commission with additional benefits including a 401K pension plan, health, vision, and dental insurance, as well as a company car.

If you feel you have the right qualities for a career at Sympatec, please contact us with your application. We guarantee your application will be treated confidentially.

*Sympatec Inc. | Pennington, June 2026*

Sympatec GmbH was established in 1984 as a spin-off from the Technical University of Clausthal. For more than 40 years we are pioneering high-tech instruments for particle size and shape analysis, serving a variety of applications in laboratory and process for customers worldwide.

With continuous innovations in laser diffraction, dynamic image analysis, ultrasonic extinction and dynamic light scattering (DLS), Sympatec makes a prominent contribution to the development, production and quality control of most challenging particulate systems; e.g. in Pharma, Food, Chemicals, Minerals, Powder Metallurgy.

Sympatec is represented in over 70 countries with about 200 employees in 20 offices and with qualified partners. As a technology leader we focus on innovation, quality and premium service. As an independent family-owned business we live up to our social responsibility with regional projects.

Our established office in Pennington, near Princeton, New Jersey covering both American continents, reaching from the northernmost Canadian territory all the way down to the southern tip of Chile. It offers existing and potential customers professional advice and dependable support.

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